





## **The meeting will begin momentarily**

We will take public comments at this meeting. Written comments for the record may also be submitted to the Cannabis Regulatory Commission before, during and after the meeting at [nj.gov/cannabis](https://nj.gov/cannabis).



**October 17, 2024**



# Agenda

- Roll Call
- Executive Session (Anticipated 45 minutes)
- Approval of prior meeting minutes
- Chair's remarks
- Executive Director's report
- Committee reports
  - Public Engagement and Education Committee
  - Permitting and Licensing Committee
- Consideration of award for independent study pursuant to N.J.S.A. 24:6I-24(f)
- Consideration of applications for permit or license changes
  - Ownership changes



# Agenda

- Consideration of adult-use cannabis business applications
  - Conditional licenses
  - Conditional-to-annual conversions
  - Annual licenses
  - Expanded ATC certifications
  - Annual license renewals
- Cases, Claims, and Petitions
  - Determination of rehabilitation
- Consideration of enforcement actions
  - NOV-143-24
- Public Comment
- Adjournment



# Roll Call



# **Executive Session**

**(Approximately 45 minutes)**



# **Approval of prior meeting minutes**





# Chair's Report



# Medicinal Cannabis Program Clinics

- Services include:
  - Create patient/caregiver login
  - Registration
  - Renewal
  - Payment
- Walk-ins welcome (with physician approval)
- Details on the NJ-CRC website under the Resources tab

**MEDICINAL CANNABIS PROGRAM  
REGISTRATION CLINIC**

<b>Nov. 13</b>	<b>Nov. 15</b>	<b>Nov. 19</b>
<b>212 Washington St., Newark</b>	<b>50 Barrack St., Trenton</b>	<b>1325 Boardwalk, Atlantic City</b>

**WE WILL HELP YOU TO:**

- Understand the Medicinal Cannabis Program
- Register as a new patient or caregiver
- Create a patient or caregiver portal
- Renew patient or caregiver card
- Submit required documents
- Add or change caregiver
- Change address
- ...and more

**WALK-INS  
WELCOME**

**10 AM - 4 PM**  
(12 PM - 6 PM in Trenton)

**GET ON-SITE APPROVAL FOR A  
MEDICINAL CANNABIS CARD**  
(With a valid authorizing provider statement)

**INTRODUCING  
THE NEW JERSEY  
DEPARTMENT OF STATE  
BUSINESS ACTION CENTER'S  
CANNABIS TRAINING  
ACADEMY**

**[www.njcta.nj.gov](http://www.njcta.nj.gov)**



Email

Email

Password

Password



CREATE AN ACCOUNT

**[www.njcta.nj.gov](http://www.njcta.nj.gov)**

# Meet the NJ BAC Cannabis Training Academy Team

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- Melanie Willoughby; *Executive Director of the NJBAC*
- Penni Wild; *Deputy Executive Director of the NJBAC*
- Tauhid Chappell; *Executive Director of the NJBAC Cannabis Training Academy*
- Precious Osagie-Erese; *Instructor Director of the NJBAC Cannabis Training Academy*
- Anna Rivera; *Program Administrator of the NJBAC Cannabis Training Academy*
- Jessica F. Gonzalez; *Attorney, Professor & Consultant to NJBAC Cannabis Training Academy*



# NJBAC Cannabis Training Academy Pillars

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**EDUCATE.** The NJ CTA has 60+ courses pertaining to application preparedness, business plan development and tutorials for cannabis application submission. *All courses are available at no cost and available online.*

**EMPOWER.** We've onboarded 28 instructors with cannabis related experience and a track record of success in their respective field to teach courses to students.

**ESTABLISH.** We've included supplemental materials (text scripts, audio files, additional information) for each course to provide additional support for prospective cannabis entrepreneurs.



## Cannabis Training Academy Student Journey

Overview of what students will learn and be able to accomplish at each level.



NJBAC Cannabis Training  
Academy:  
*Course Overview:*  
10 levels  
60+ Courses  
All online  
asynchronous  
no-cost courses!





# NJBAC Cannabis Training Academy Format

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**Classes (Level 1 - 3)** is free and available online to all New Jersey residents ages 21+. Students can learn at their own pace. Courses are a mix of PowerPoint, video instruction, and supporting course material. Text scripts and audio files are available for each course/video. Spanish translation in progress.



# NJBAC Cannabis Training Academy Format

**Classes (4-10)** are free and available online to New Jersey residents ages 21+ who self certify and attest that they may qualify as an **“Impact Zone” applicant**.

**Qualifying as an “Impact Zone” applicant means one, or a combination of, the following:**

- Student lives in an Impact Zone as designated by the CRC
- Student plans to locate their future cannabis business in an Impact Zone
- Student plans to hire employees from an Impact Zone

Self-certified students can attest to one of the three “Impact Zone” qualifications to be eligible to access all course levels of the Cannabis Training Academy.







## About The NJ CTA

The New Jersey Business Action Center (NJ BAC), housed in the New Jersey Department of State, has been designated by the New Jersey Cannabis Regulatory Commission (NJ-CRC) to build and launch the Cannabis Training Academy (NJ CTA). The NJ CTA is a no-cost technical assistance program that supports entrepreneurs who wish to learn about the cannabis licensing application process and the cannabis industry in New Jersey.

Experiencing issues or have a question or feature suggestion? Email us at [CTA@SOS.NJ.GOV](mailto:CTA@SOS.NJ.GOV) or visit the Contact Us page on the navigation bar.

# Enter here for the NJ CTA Curriculum

## Register for webinars, workshops and other events around the country!

October 2024

List

Month

Today

<

>

Start Date

–

End Date

All Statuses

Clear All

OCTOBER 17

▼ New Jersey Cannabis Regulatory Commission Public Meeting

🕒 October 17, 2024 11:00 AM - 4:00 PM America/New\_York

Open

## Welcome to The NJ CTA!



## Complete Our Student Survey!





**NJ CTA Progress Tracker**

Tauhid Chappell

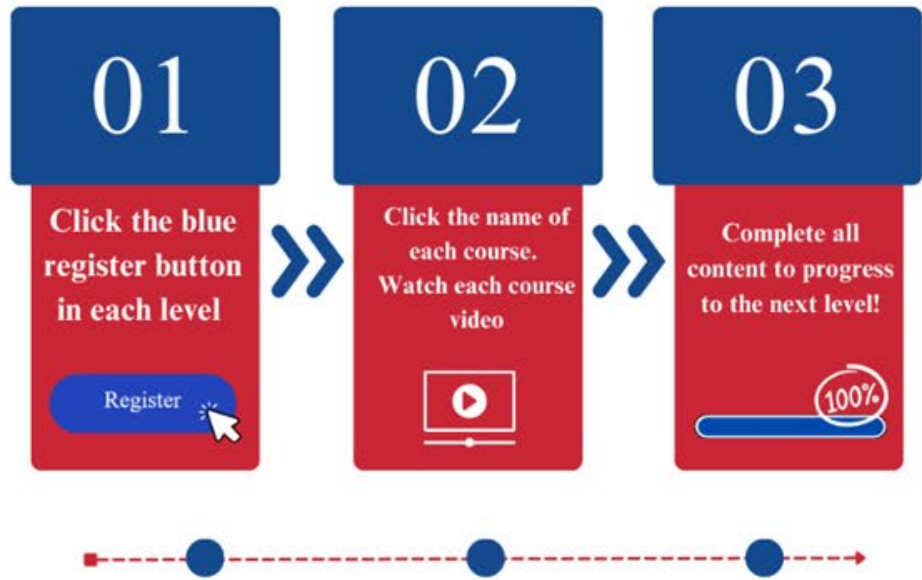
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Achievement count: 4

Completed	In Progress	Not Registered
0	0	8

**Complete Our Student Survey!**

**HOW TO PROGRESS THROUGH EACH LEVEL OF THE CANNABIS TRAINING ACADEMY**



## Register for Upcoming Events Webinars & Workshops!

October 2024

List

Month

Today



Search Event

Start Date



End Date



Instructor



Clear All

OCTOBER

17

New Jersey Cannabis Regulatory Commission Public Meeting

🕒 October 17, 2024 11:00 AM - 4:00 PM

Register

Open

OCTOBER

17

Cannademix - Latine Soirée

🕒 October 17, 2024 7:00 PM - 11:59 PM

OCTOBER

18

Real Cannabis Entrepreneur Conference

🕒 October 18, 10:00 AM - October 19, 2024 5:00 PM

Register

## My Courses

All Modules

Not Started & In Progress

Completed

Start Your  
Cannabis  
Journey Here



Learning Plan

7 min

NJ CTA Level 00 Introduction:  
Start Your Journey Here

📅 Created On: 9/26/2024

Learn how to navigate the Cannabis Training Academy portal for the best user experience.



Level 1:  
Qualification  
Courses



Learning Plan

51 min

NJ CTA Level 01: Qualification  
Courses

📅 Created On: 9/11/2024

Level 1 provides a basic overview of the license and application types to consider.



Level 2: Intro to  
Cannabis History,  
Laws &  
Regulations



Learning Plan

49 min

NJ CTA Level 02: Introduction to  
Cannabis Laws and Regulations

📅 Created On: 9/10/2024

Level 2 provides a basic overview of the New Jersey cannabis law, regulations and history of legalization



Level 3: Municipal  
Laws and Site  
Control



Learning Plan

2 hr

NJ CTA Level 03: Municipal Laws  
& Site Control

📅 Created On: 9/11/2024

Level 3 informs you on how to work with municipalities, evaluate real estate, & understand zoning & planning...



Level 4:  
Application  
Preparedness



Learning Plan

3 hr 3 min

NJ CTA Level 04: Application  
Preparedness

📅 Created On: 9/12/2024

Level 4 provides an introductory overview of the cannabis licensing application and critical terms you'll need to know.



Level 5  
Business Plan



Learning Plan

1 hr 35 min

NJ CTA Level 05: Cannabis  
Business Plan

📅 Registered On: 10/8/2024

Level 5 provides the fundamental information you'll need to create a business plan.

All Achievements

Acquired Achievements

List View

# With NJ CTA Live, NJ BAC Produces

## Virtual Webinars & Instructor Q&As, In-Person Workshops, newsletters

- ✓ An overview of the CREAMM Act and current CRC regulations
- ✓ Overview of supportive state agencies: CRC, DOL, NJBAC, EDA
- ✓ Job opportunities within the cannabis industry
- ✓ An overview of the current industry makeup
- ✓ Municipalities 101
- ✓ An overview of the application process
- ✓ Current barriers of entry into the industry
- ✓ Webinars will include interviews with current New Jersey cannabis operators, industry experts, regulators and government officials, and advocates.





# NJ CTA Data

Courses, hours and more within Levels 1 - 5 of the NJ CTA program

- ✓ **# of courses** - 27 courses
- ✓ **# of videos** - 40
- ✓ **# of hours of videos** - 8+ hours
- ✓ **# of supplementary materials** - 18 packets of supplementary information pertaining to each course
- ✓ **# of quizzes** - 3 knowledge checks and 2 quizzes
- ✓ **# of pages of text scripts** - more than 200 pages of downloaded instructor course text scripts.



# NJ CTA Data

## Instructor Journey and demographics

- **Of the final 25 Instructors offered the CTA Instructor Role:**
  - 15 Women/10 Men
    - 60% women
  - Diversity - 56% people of color
    - 11 White
    - 8 Black
    - 4 Latino
    - 2 Asian
  - 15 New Jersey Residents/10 Out of State
    - 60% NJ Residents
  - Combined 30+ years of experience total from instructors



**INTRODUCING  
THE NEW JERSEY  
DEPARTMENT OF STATE  
BUSINESS ACTION CENTER'S  
CANNABIS TRAINING  
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**[www.njcta.nj.gov](http://www.njcta.nj.gov)**



Email

Email



Password

Password



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**[www.njcta.nj.gov](http://www.njcta.nj.gov)**



# **Executive Director's Report**





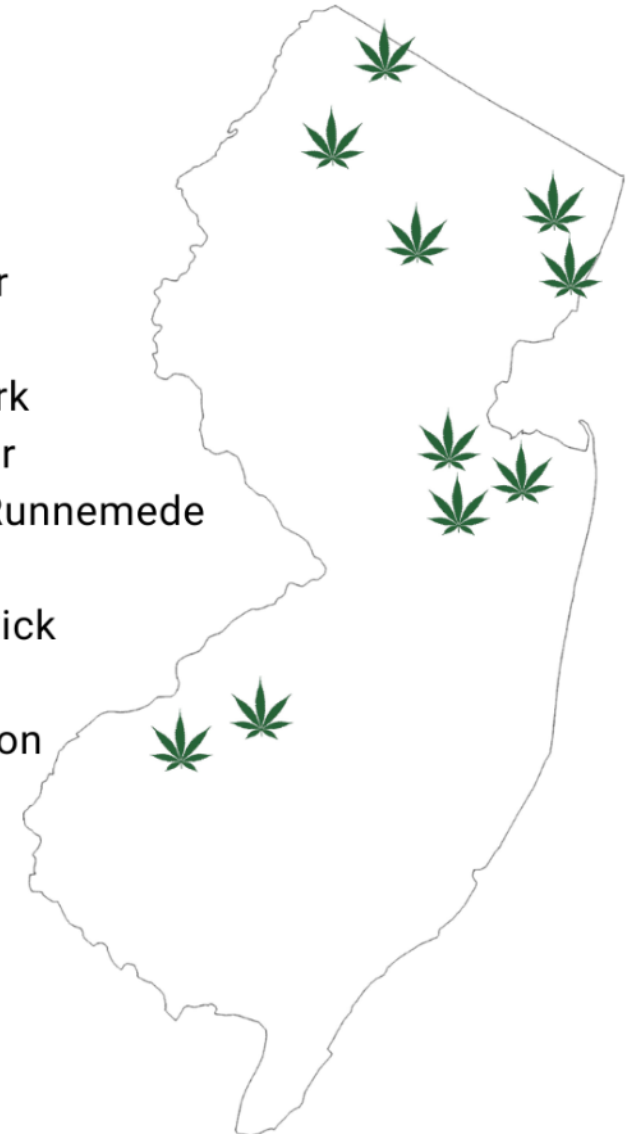
# Updates on Dispensary Openings

**More than 170 medicinal and recreational dispensaries open in 21 counties.**



## New Recreational-only Dispensaries

- Andover Cannabis, Andover
- BestBuds, Woodbury
- CannabVibes, Elmwood Park
- Casa Verde Wellness, Dover
- Cottonmouth Dispensary, Runnemede
- Frosted Nug, Red Bank
- Jester's Joint, New Brunswick
- MMD NJ, Jersey City
- Mountain Dispensary, Vernon
- Plantopia, Englishtown
- Uforia, Jersey City





# Licensing Update – Total Licenses Approved

- as of October 11, 2024

- **Total 2,724 applications submitted**
- 2,108 applications have been approved
- 112 applications are under review in the Office of Licensing
- 336 applications are pending resubmission following cure
- 128 applications under review in the Office of Compliance & Investigations



# Licensing Update – Total Recreational Licenses Approved

- as of October 11, 2024

- 1,508 conditionals
- 387 conditional-to-annual conversions
- 213 annuals
- 79 expanded ATCs
- **309 Total: operating licenses (AU) and permits (Med) issued**



# Applications up for consideration

- 16 conditional applications
- 8 conditional-to-annual conversion applications
- 7 annual applications
- 2 expanded ATC
- 7 annual renewal applications



# Current Patient Enrollment Numbers

- as of October 15, 2024

- Total patients: 70,544
- Caregivers: 4,757
- Doctors: 1,564



# Sales & Pricing Update

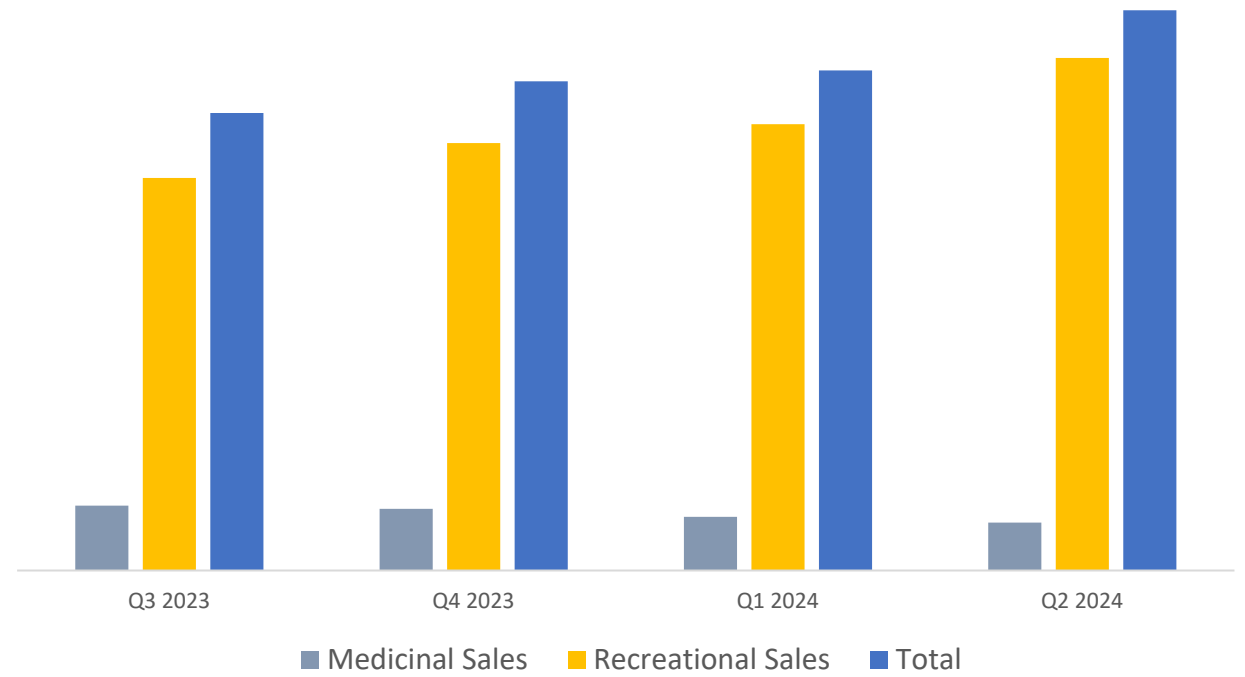


# Medicinal & Recreational Sales

(Last Four Quarters\*)

<u>Quarter</u>	<u>Medicinal Sales</u>	<u>Recreational Sales</u>	<u>Total</u>
Q3 2023	\$29,308,039	\$176,909,400	\$206,217,439
Q4 2023	\$27,837,896	\$192,600,586	\$220,438,482
Q1 2024	\$24,245,328	\$201,185,793	\$225,431,121
Q2 2024	\$21,583,427	\$230,960,647	\$252,544,074

NJ Cannabis Sales (Last 4 Quarters)



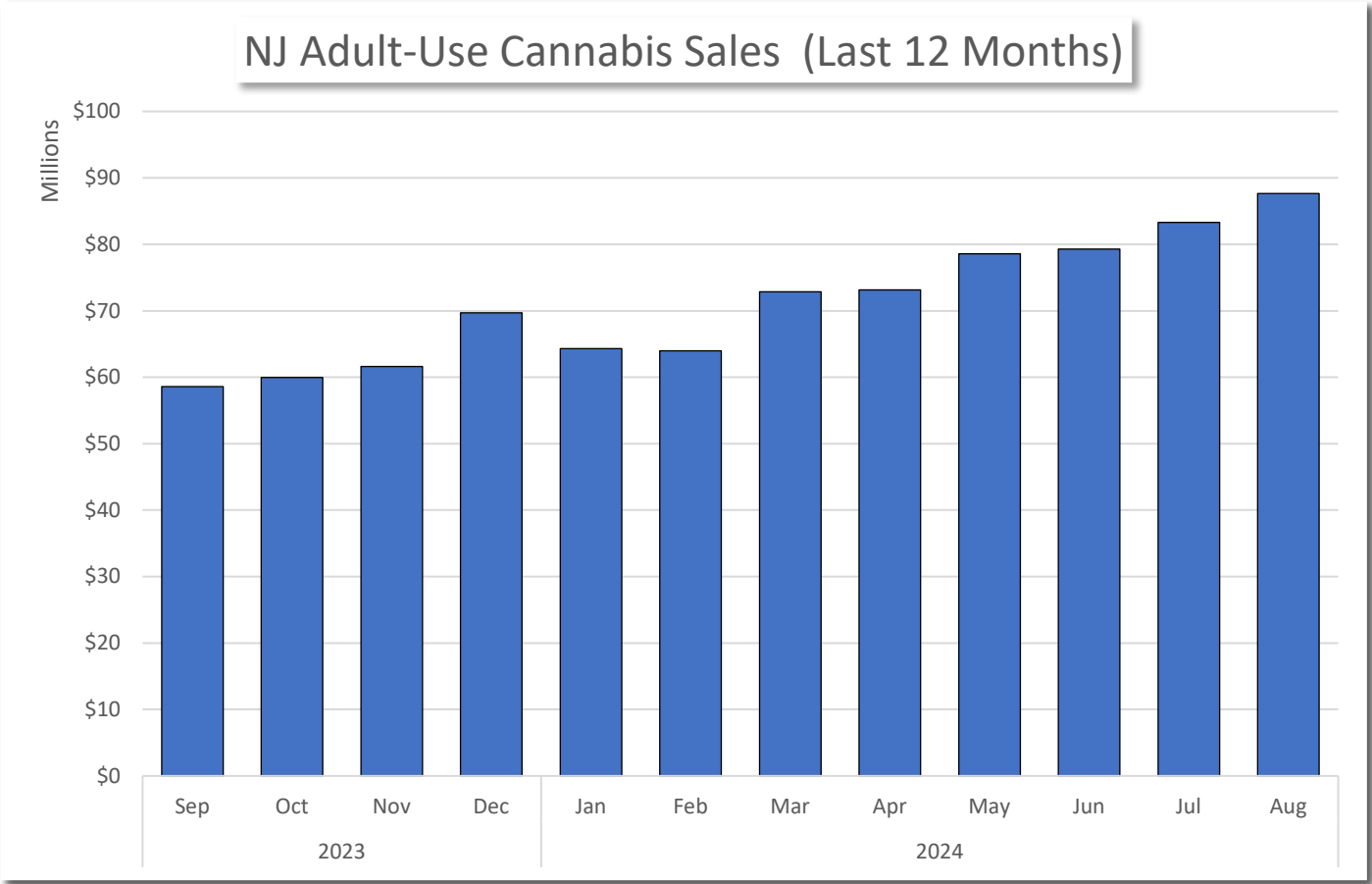
Q2 2024 Medicinal Sales are Metro Sales Only



# Adult-Use Sales by Month

(Previous 12 months)

	Month	Dollar Sales
2023	Sep	\$58,606,494
	Oct	\$59,948,315
	Nov	\$61,620,828
	Dec	\$69,702,514
	Jan	\$64,328,529
	Feb	\$63,998,769
2024	Mar	\$72,858,495
	Apr	\$73,126,286
	May	\$78,567,075
	Jun	\$79,267,286
	Jul	\$83,316,120
	Aug	\$87,671,131



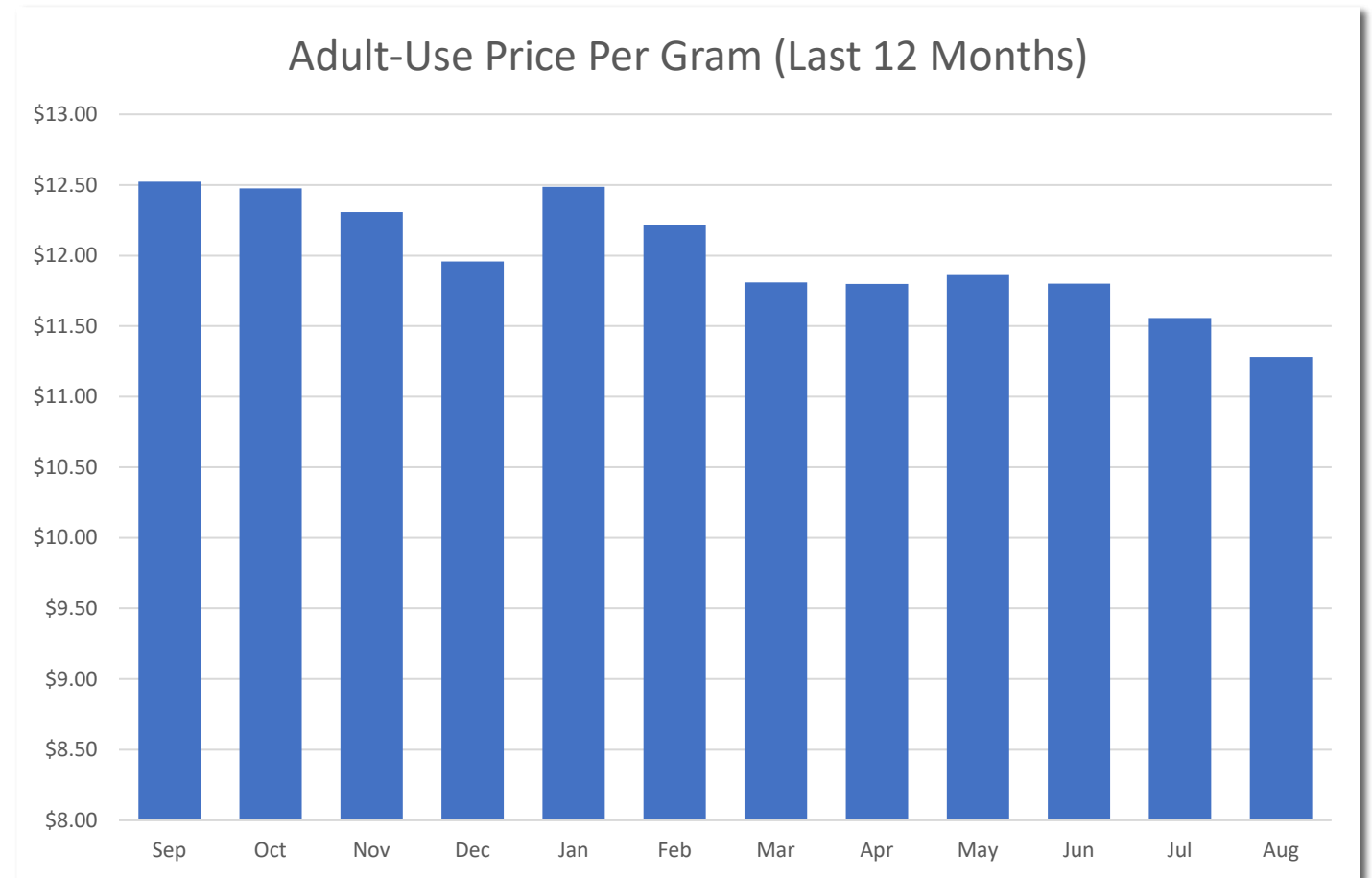




# Adult-Use Bud/Flower Price Per Gram

(Last 12 months)

	<u>Month</u>	<u>Price Per Gram</u>	<u>% Change</u>
2023	Sep	\$12.52	-2.2%
	Oct	\$12.47	-0.4%
	Nov	\$12.31	-1.3%
	Dec	\$11.96	-2.9%
	Jan	\$12.49	5.7%
	Feb	\$12.22	-2.2%
2024	Mar	\$11.81	-3.3%
	Apr	\$11.80	-0.1%
	May	\$11.86	0.5%
	Jun	\$11.80	-0.5%
	Jul	\$11.56	-2.1%
	Aug	\$11.28	-2.4%

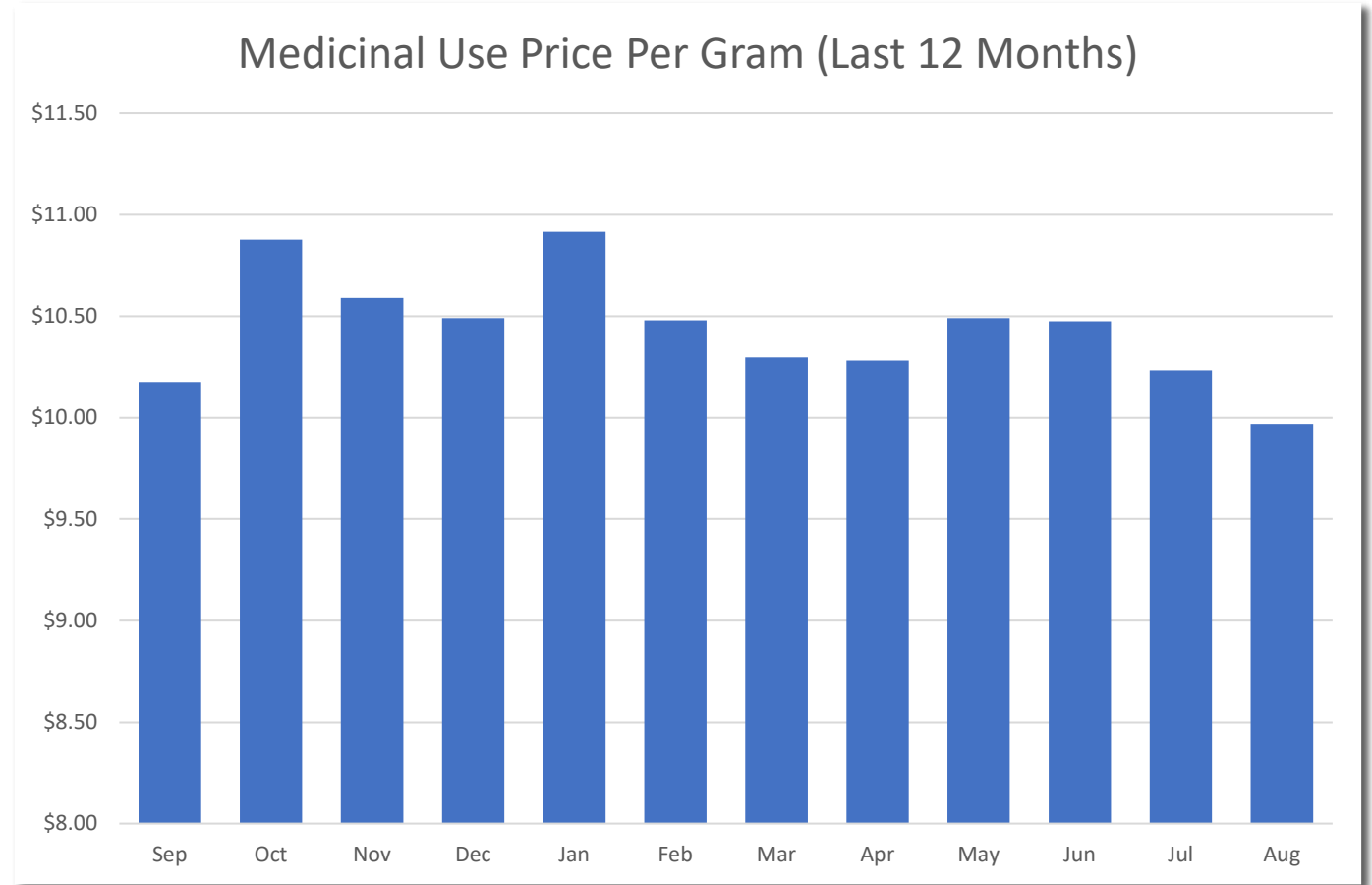




# Medicinal Bud/Flower Price Per Gram

(Last 12 months)

	Month	Price Per Gram	% Change
2023	Sep	\$10.18	-8.0%
	Oct	\$10.88	6.9%
	Nov	\$10.59	-2.6%
	Dec	\$10.49	-0.9%
	Jan	\$10.92	4.1%
	Feb	\$10.48	-4.0%
2024	Mar	\$10.30	-1.7%
	Apr	\$10.28	-0.2%
	May	\$10.49	2.0%
	Jun	\$10.48	-0.1%
	Jul	\$10.23	-2.3%
	Aug	\$9.97	-2.6%

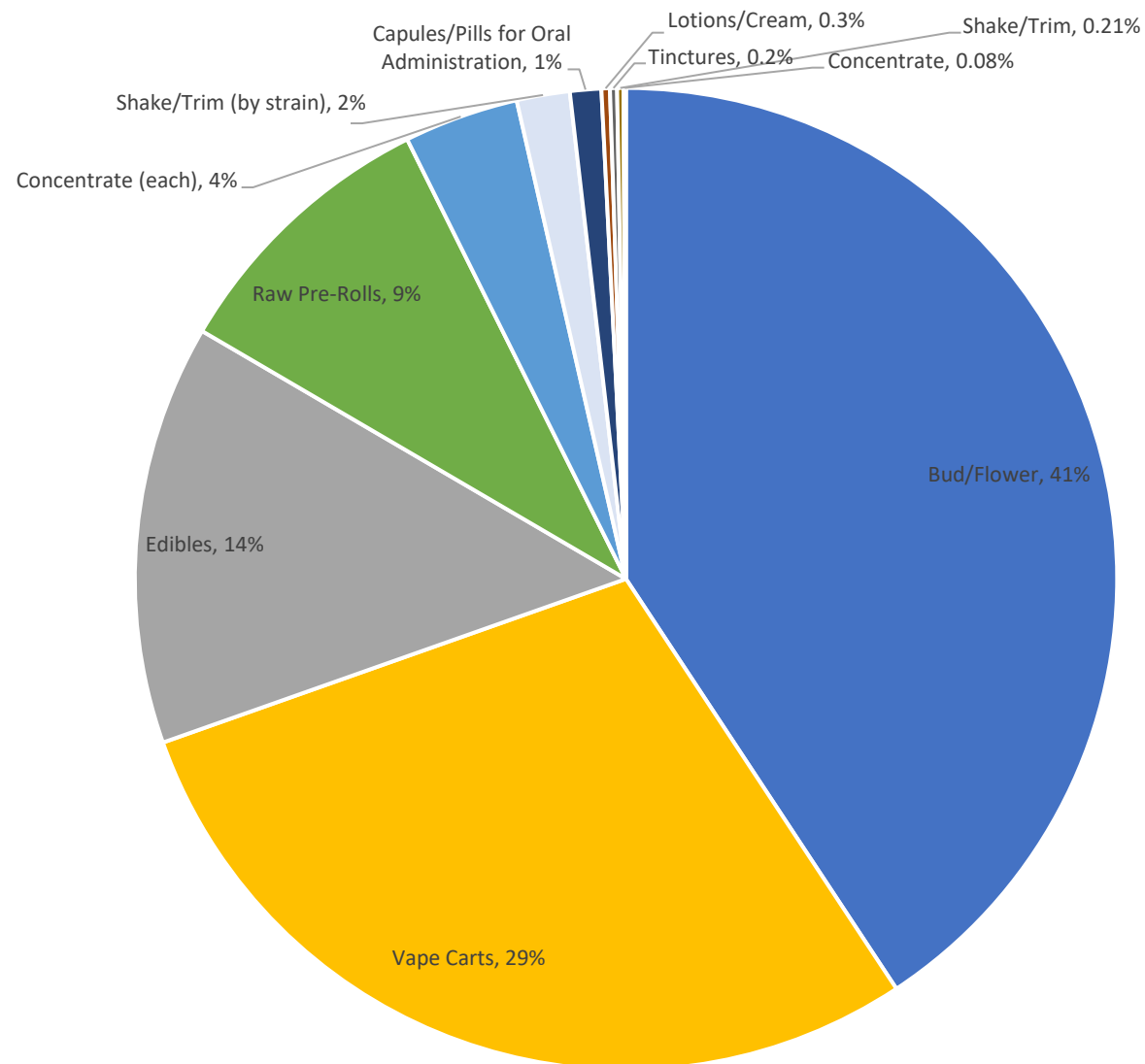




# Adult-Use Sales Mix by Product Category

(Last 12 months)

<u>Product Category</u>	<u>Percent of Sales</u>
Bud/Flower	40.7%
Vape Carts	28.9%
Edibles	13.8%
Raw Pre-Rolls	9.2%
Concentrate (each)	3.8%
Shake/Trim (by strain)	1.7%
Capsules/Pills	1.0%
Lotions/Cream	0.3%
Tinctures	0.2%
Shake/Trim	0.2%
Concentrate	0.1%
Grand Total	100%





# Awardee Application Data



# Awards by Class & Application Types

<u>License Type</u>	<u>Approved Annual</u>	<u>Approved Conversion to Annual</u>	<u>Approved Conditional</u>	<u>Grand Total</u>
Class 1 Cultivator	72	134	424	630
Class 2 Manufacturer	75	99	270	444
Class 3 Wholesaler	4	3	22	29
Class 4 Distributor	5	0	23	28
Class 5 Retailer	208	311	1014	1533
Class 6 Delivery	7	5	44	56
Testing Laboratory	13	0	0	13
<b>Grand Total</b>	<b>384</b>	<b>552</b>	<b>1797</b>	<b>2733</b>



# Awards by Class & Application Types

<u>License Type</u>	<u>Approved Annual</u>	<u>Approved Conversion to Annual</u>	<u>Approved Conditional</u>	<u>Grand Total</u>
Class 1 Cultivator	18.8%	24.3%	23.6%	23.1%
Class 2 Manufacturer	19.5%	17.9%	15.0%	16.2%
Class 3 Wholesaler	1.0%	0.5%	1.2%	1.1%
Class 4 Distributor	1.3%	0.0%	1.3%	1.0%
Class 5 Retailer	54.2%	56.3%	56.4%	56.1%
Class 6 Delivery	1.8%	0.9%	2.4%	2.0%
Testing Laboratory	3.4%	0.0%	0.0%	0.5%
Grand Total	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>



# DVOB and SEB Awardees

600 Annual Licenses Awarded*		
Social Equity Businesses	95	16%
Diversely-Owned Businesses	420	70%

*\*Includes conditional-to-annual conversions*

*Note: Twenty-six awarded licenses were designated as both Social Equity Businesses and Diversely-Owned Businesses.*



# Key Population Data of Awardees

<u>Key Population</u>	<u>Conditional Submission</u>	<u>Conditional Approval</u>	<u>Annual Submission</u>	<u>Annual Approval</u>
Justice Involved	20%	20%	14%	13%
Minority Owned	50%	50%	42%	41%
Black or African American	20%	20%	14%	12%
Hispanic or Latino	12%	12%	7%	6%

Notes:

**Annual** data includes conditional-to-annual conversions.

**Justice-Involved** describes applicants with past marijuana convictions qualifying for social equity status

**Minority-Owned** refers to businesses owned by applicants who self-attest to being minority, minority and women or minority and disabled veteran owned.

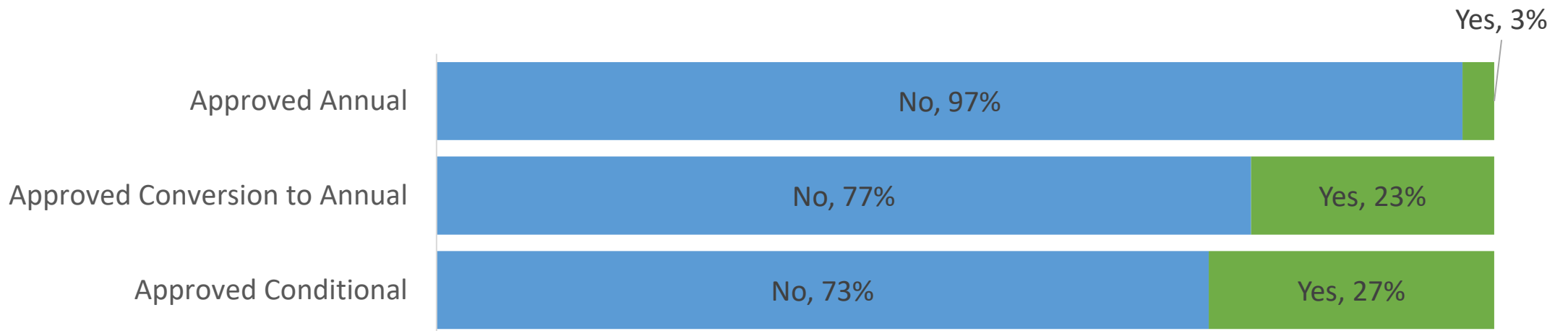
**Black or African American/Hispanic or Latino** are subsets of "Minority-Owned" and are a percentage of total persons of interest, not percentage of ownership.





# Awards by Social Equity Status

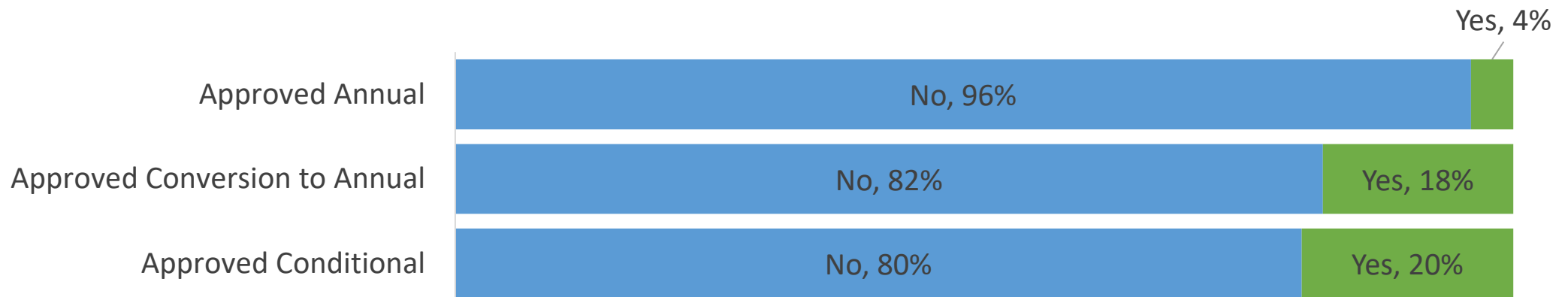
<u>License</u>	<u>Social Equity Business</u>		<u>Total</u>
	<u>No</u>	<u>Yes</u>	
Approved Annual	206	7	213
Approved Conversion to Annual	299	88	387
Approved Conditional	1108	400	1508
<b>Grand Total</b>	<b>1613</b>	<b>495</b>	<b>2108</b>





# Majority Ownership Awardees with Prior Marijuana Conviction

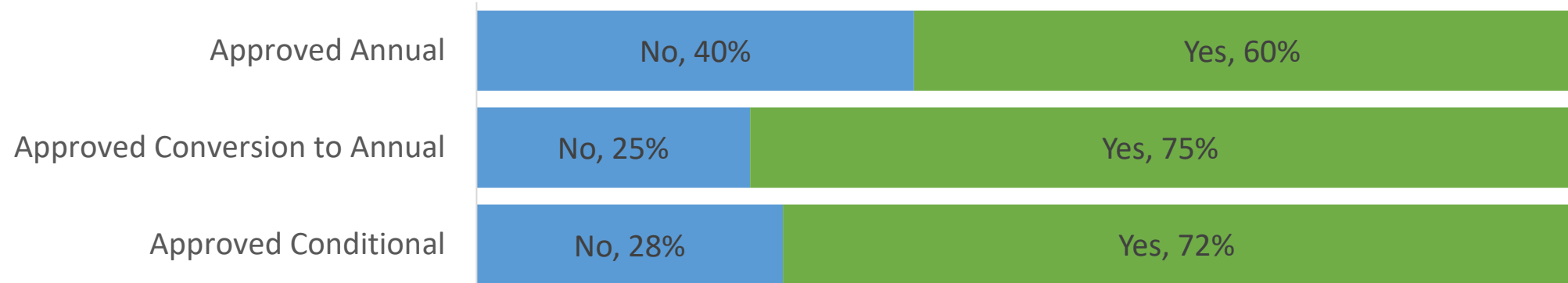
<u>License</u>	<u>Previous Marijuana Conviction</u>		<u>Total</u>
	<u>No</u>	<u>Yes</u>	
Approved Annual	205	8	213
Approved Conversion to Annual	318	69	387
Approved Conditional	1208	300	1508
<b>Grand Total</b>	<b>1731</b>	<b>377</b>	<b>2108</b>





# Diversely-Owned Business Awardees by Application Type

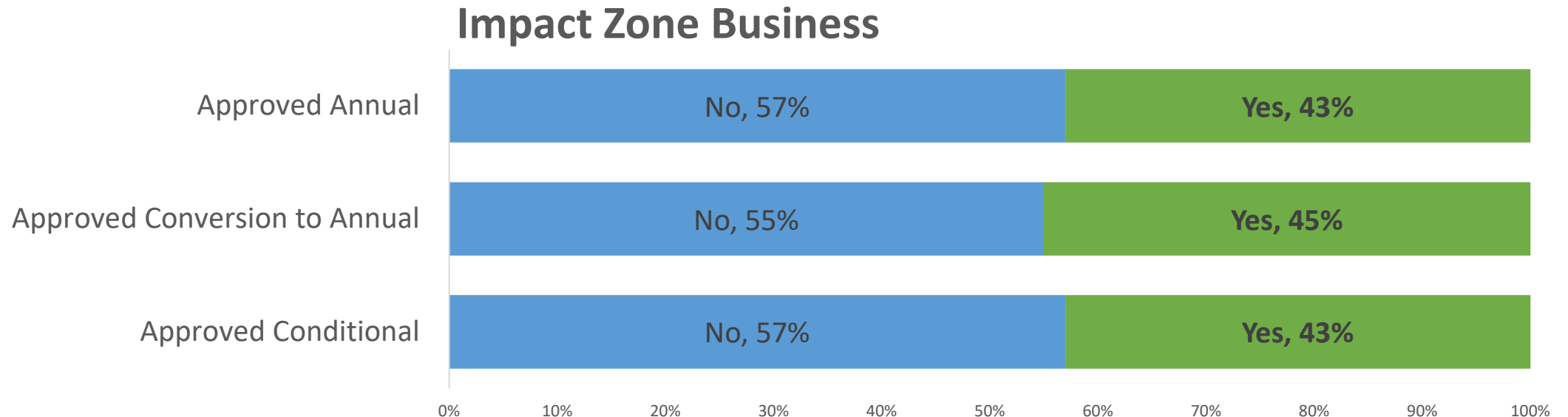
<u>License</u>	<u>Diversely Owned Business</u>		<u>Total</u>
	<u>No</u>	<u>Yes</u>	
Approved Annual	85	128	213
Approved Conversion to Annual	95	292	387
Approved Conditional	418	1090	1508
<b>Grand Total</b>	<b>598</b>	<b>1510</b>	<b>2108</b>





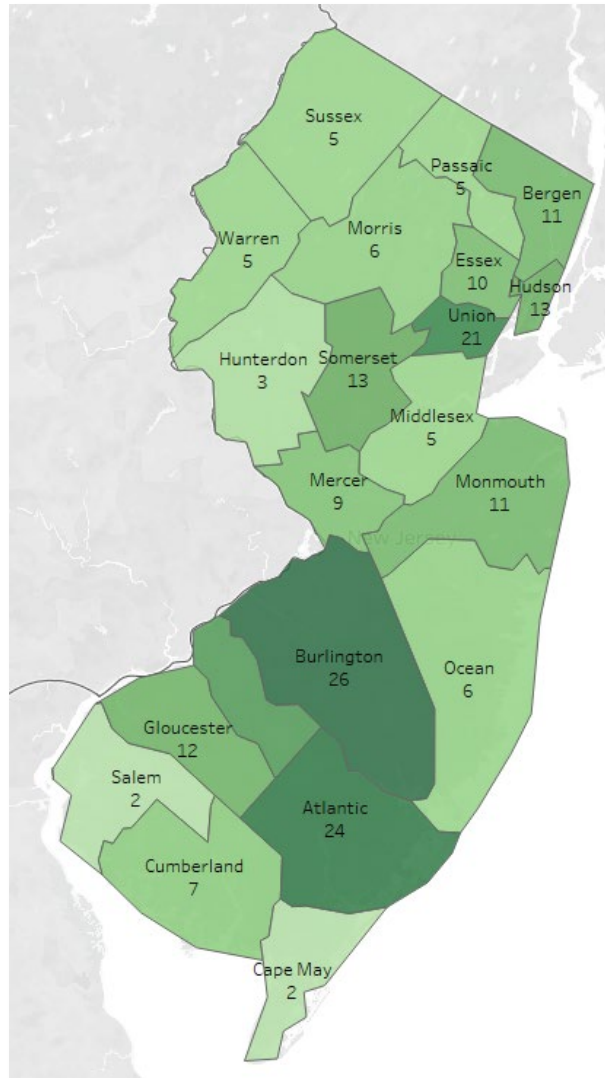
# Impact Zone Business Awardees

<u>Business Category</u>	<u>Impact Zone Business</u>		<u>Total</u>
	<u>No</u>	<u>Yes</u>	
Approved Annual	122	91	213
Approved Conversion to Annual	212	175	387
Approved Conditional	866	642	1508
Grand Total	1200	908	2108





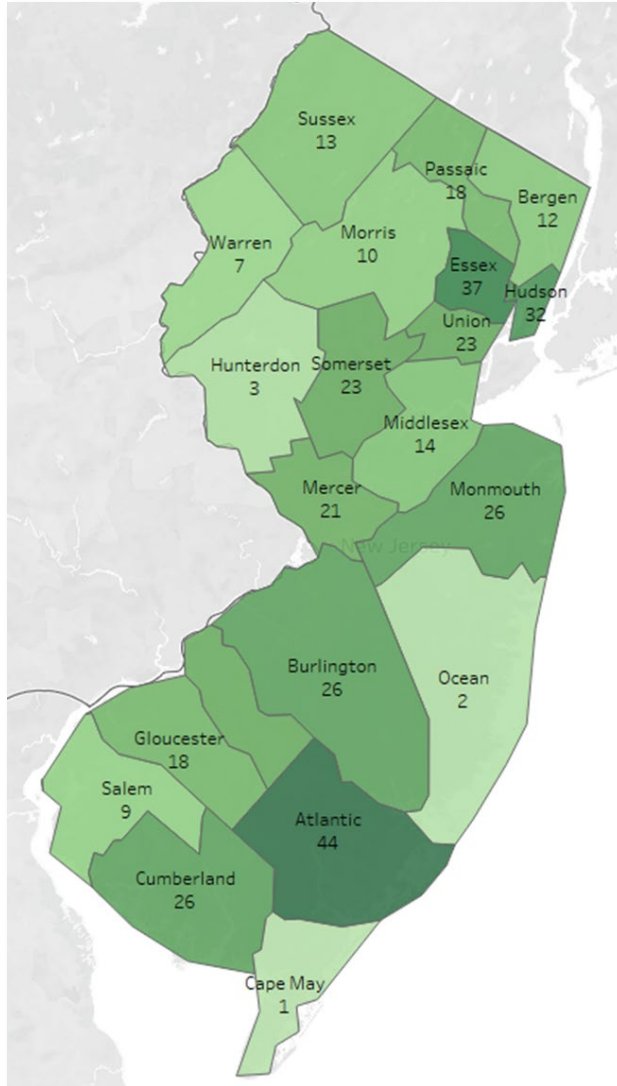
# Annual Licensee Awardees Distribution by County



Annual Awardees	
County	Number
Atlantic	24
Bergen	11
Burlington	26
Camden	17
Cape May	2
Cumberland	7
Essex	10
Gloucester	12
Hudson	13
Hunterdon	3
Mercer	9
Middlesex	5
Monmouth	11
Morris	6
Ocean	6
Passaic	5
Salem	2
Somerset	13
Sussex	5
Union	21
Warren	5
Grand Total	213



# Conditional-to-Annual Conversions Distribution by County



Conversions to Annual by County	
County	Approved Annual
Atlantic	44
Bergen	12
Burlington	26
Camden	22
Cape May	1
Cumberland	26
Essex	37
Gloucester	18
Hudson	32
Hunterdon	3
Mercer	21
Middlesex	14
Monmouth	26
Morris	10
Ocean	2
Passaic	18
Salem	9
Somerset	23
Sussex	13
Union	23
Warren	7
Grand Total	387



# Quarterly Data Benchmarks





# Diversely-Owned Benchmark Data

	<u>Number</u>	<u>Percent of Licensees</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Minority Owned	999	47%	15%	+32%
Woman or Disabled Veteran Owned	926	44%	15%	+29%

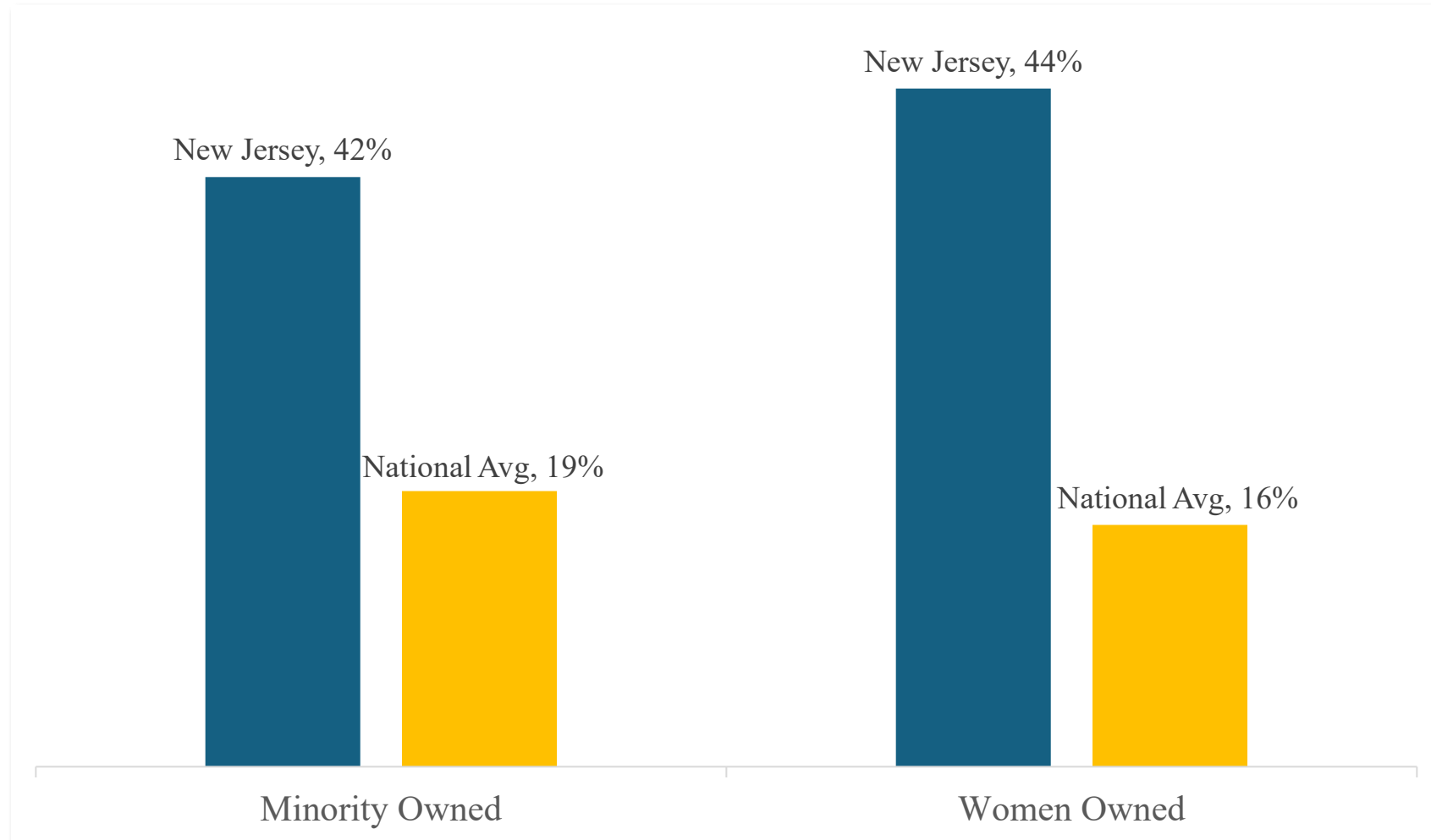


# ODI Update: Diversely-Owned Certification Data

	New AU Licenses		Expansions	Percent of Licenses Awarded	
<u>DOB Certification Type</u>	<u>Annual</u>	<u>Conversion</u>	<u>Annual</u>	<u>New AU</u>	<u>Total Awarded</u>
DVOB	6	12	0	3%	3%
MBE	49	88	1	23%	21%
MBE/DVOB	0	5	0	1%	1%
MBE/WBE	23	79	1	17%	15%
MBE/WBE/DVOB	1	2	5	1%	1%
No Certification	84	95	51	30%	34%
WBE	50	106	12	26%	25%
<b>Sub Total by Type</b>	<b>213</b>	<b>387</b>	<b>70</b>		
<b>Sub Total by Group</b>	<b>600</b>		<b>70</b>		
<b>Grand Total</b>	<b>670</b>				



# ODI Update: Diversely-Owned Comparisons



*New Jersey data includes all Annual Licensees. National data taken from MJ Biz Daily DEI Report 2023. Methodology available in the report.*



# ODI Update: Diversely-Owned Benchmarks

Benchmarks Including Expansion Licensees			
	<u>Percent of Licensees</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Minority Owned	41%	16%	+25%
Woman or Disabled Veteran Owned	47%	15%	+32%



# Majority Owner's Race/Ethnicity for Annual Awardees

Annual License Awardees Race/Ethnicity		
<u>Licensee Self-Reported Race/Ethnicity</u>	<u>Number</u>	<u>Percentage</u>
American Indian Or Alaska Native	2	0.33%
American Indian Or Alaska Native, Black Or African American	1	0.17%
American Indian Or Alaska Native, White	1	0.17%
Asian	80	13.33%
Asian, Native Hawaiian Or Other Pacific Islander	1	0.17%
Asian, Other Or Not Listed	1	0.17%
Black Or African American	102	17.00%
Black Or African American, American Indian Or Alaska Native	1	0.17%
Black Or African American, Other Or Not Listed	1	0.17%
Other Or Not Listed	76	12.67%
Other Or Not Listed, Black Or African American	2	0.33%
White	238	39.67%
White, Other Or Not Listed	2	0.33%
No Majority	16	2.67%
Entity	76	12.67%
<b>Grand Total</b>	<b>600</b>	<b>100.00%</b>

Annual Awardee Hispanic or Latino Majority	
<u>Number</u>	<u>Percent of awardees</u>
70	12%

*Note: Includes all Annual/Conversion to Annual Awardees*



# Operational Businesses Licensed under CREAMM Act

License Type		
<u>License Type</u>	<u>Number</u>	<u>Percentage</u>
Class 1 Cultivator	21	13%
Class 2 Manufacturer	13	8%
Class5Retailer	121	75%
Testing Laboratory	6	4%
<b>Grand Total</b>	<b>161</b>	<b>100%</b>

Key Categories	
<u>Category</u>	<u>Percentage</u>
Impact Zone Business	40%
Previous Marijuana Conviction	11%
Microbusiness	32%
Social Equity	15%
Diversely-Owned	69%

**New this quarter**

- 16 Impact Zone Businesses
- 13 Woman Owned businesses
- 5 Majority Owners with Previous Marijuana
- 30 Diversely Owned Businesses



# Operational Businesses Licensed under CREAMM Act

DORES Certifications		
<u>DORES Certification</u>	<u>Number</u>	<u>Percentage</u>
WBE	44	27%
No Certification	50	31%
MBE	32	20%
MBE/WBE	27	17%
MBE/WBE	3	2%
DVOB	5	3%
<b>Grand Total</b>	<b>161</b>	<b>100%</b>





# Operational Businesses Licensed under CREAMM Act (N=59)

Majority Owner Race		
<u>Race/Ethnicity</u>	<u>Number</u>	<u>Percentage</u>
American Indian Or Alaska Native	2	1%
Asian	21	13%
Asian, Native Hawaiian Or Other Pacific Islander	1	1%
Black Or African American	19	12%
Entity	18	11%
No Majority	7	4%
Other Or Not Listed	25	16%
Other Or Not Listed, Black Or African American	1	1%
White	67	42%
Grand Total	161	100%

Hispanic or Latino Majority	
<u>Number</u>	<u>Percentage</u>
24	15%



# Committee Reports



# **Public Engagement and Education Committee**



# **Permitting and Licensing Committee**



# Permitting and Licensing Committee Report

## Extension Requests

23 conditional extensions  
granted in September 2024.

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### Cannabis Regulatory Commission

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- Resources
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#### Recreational Cannabis Businesses

[Apply Here](#)

##### License Applications

The Cannabis Regulatory Commission issues licenses for medicinal and recreational cannabis business operations in New Jersey. Each business requires a license, which must be active and in good standing, to perform any commercial cannabis activity, including:

- Growing cannabis plants
- Storing cannabis and cannabis products
- Making cannabis products
- Transporting or delivering cannabis and cannabis products
- Selling cannabis and cannabis products
- Testing cannabis and cannabis products

We are currently accepting applications for personal use (recreational) cannabis businesses in the following categories:

- Class 1 Cultivator Licenses

##### Applying

- [Apply for a Business License](#)
- [Conditional to Annual Conversion Application](#)
- [About Extension Requests](#)
- [Application Extension Requests](#)
- [License renewal Application](#)
- [Log-in to Existing Account](#)



# Permitting and Licensing Committee Report

## Permitting & Licensing Focus Groups

### ✓ May 2024

- The Committee hosted a statewide hearing to learn from licensees and applicants about ways to improve our current licensing/permitting processes.

### ✓ June 2024

- The Committee provided an update to the Board and public.

### ☐ Fall 2024

- The Committee will host three (3) focus groups with licensees and applicants next month.



# Permitting and Licensing Committee Report

## Medicinal Cannabis: Institutional Caregivers

The Permitting and Licensing Committee will lead policy discussions on implementing institutional caregivers.

- Last month, the committee met with the NJ Department of Health, the licensing agency for many of these institutions.
- The Committee has identified some legal hurdles that need to be resolved.
- Next steps:
  1. Address the legal concerns
  2. Continue stakeholder engagement, and
  3. Schedule private roundtable discussions.





# Permitting and Licensing Committee Report

## Medicinal Cannabis: Institutional Caregivers

- Recommendation:
  - The Permitting and Licensing Committee recommends decisions related to language and policy regarding institutional caregivers be postponed until the completion of the outlined steps.



# **Consideration of award for Independent Study Pursuant to N.J.S.A. 24:6I-24(f)**



# **Consideration of award for Independent Study Pursuant to N.J.S.A. 24:6I-24(f)**

- NJ-CRC must contract a public research university to conduct an independent study of the Commission and its work
- The study must include a review of:
  - NJ-CRC's organization
  - NJ-CRC's regulation and enforcement activities
  - Overall effectiveness of NJ-CRC as a full-time entity
  - Whether the regulation and oversight of medicinal or adult-use cannabis could be managed more effectively through reorganization, consolidating it with the Department of Health or another Executive Branch department, making it a part-time Commission, or transferring some or all of its operations within the Executive Branch.



# Summary

- NJ-CRC Audit Committee issued a Request for Information (RFI) on **March 19, 2024**, for a study of the Commission, as required by law.
- Under the statute, five (5) public research universities were eligible:
  - **Rutgers University; Rowan University; the New Jersey Institute of Technology; Montclair State University; and Kean University.**
- Eligible institutions could submit questions by **April 8**, which was extended to **April 15**.
- The Committee received 28 questions and subsequently provided responses by **May 10**.
- Final proposals were due by **June 7**; three were submitted. Two eligible institutions did not submit.



# Submission Scores and Award

- RFI submissions received from:
  - **New Jersey Institute of Technology (NJIT)**
  - **Rowan University**
  - **Rutgers University**

Respondent	Criterion A Weight = 10	Criterion B Weight = 30	Criterion C Weight = 50	Criterion D Weight = 10	Total weighted score
	Qualifications and experience	Experience with similar projects	Ability to meet the needs of the study	Pricing	
New Jersey Institute of Technology	90	270	450	80	890
Rowan University	85	240	400	90	815
Rutgers University	90	240	325	85	740



# Award Recommendation

- After thorough review, the Audit Committee recommends the NJ-CRC contracts with New Jersey Institute of Technology to conduct the independent review of the agency required by N.J.S.A. 24:6I-24(f).



# **Vote:**

**To approve consideration of award  
for independent study pursuant to  
N.J.S.A. 24:6I-24(f)**





# **Consideration of Applications for Ownership Changes**



# Ownership transfer applications:

- Acreage CCF New Jersey LLC
  - **Transfer of ownership**
- Altius NJ
  - **Change in ownership structure**
- Hamilton Farms LLC
  - **Change in ownership structure**
- Nova Farms Woodbury LLC
  - **Change in ownership structure**



# Ownership transfer applications:

- NJ Green Care LLC
  - **Transfer of ownership**
- Denver Cole Farms New Jersey
  - **Change in ownership structure**



**Vote:**

**To approve ownership change  
applications**



# **Consideration of Adult-use Cannabis Business Applications**



# **Consideration of Adult-use Conditional License Applications**





# Conditional applications:

- 16 conditional licenses
  - 2 cultivators
  - 1 wholesaler
  - 2 distributors
  - 11 retailers



# Adult-Use: Consideration of conditional applications

## Recommendation:

No.	Application ID	Applicant Business Name	License Class	Business Category
1	12584	E-Quality Cannabis	Cultivator	Standard
2	13220	We the Best NJ LLC	Cultivator	Standard
3	12193	Access Green LLC	Distributor	Standard
4	12800	Blizzy Bakd L.L.C.	Distributor	Standard
5	6170	All In One P7 LLC	Retailer	Microbusiness
6	12298	Forever Green Dispensary LLC	Retailer	Microbusiness
7	8200	Lushly LLC	Retailer	Microbusiness
8	7582	Prolific Growhouse	Retailer	Microbusiness
9	9117	Satica	Retailer	Microbusiness
10	7720	Botanical Bliss Inc.	Retailer	Standard





# Adult-Use: Consideration of conditional applications

## Recommendation:

No.	Application ID	Applicant Business Name	License Class	Business Category
11	12577	Carma Consulting Company	Retailer	Standard
12	11038	Golden Flower Dispensary LLC	Retailer	Standard
13	13263	MAKNJ Holdings	Retailer	Standard
14	12759	Pine Beach Operations	Retailer	Standard
15	11611	The Skunk Father	Retailer	Standard
16	12192	Access Green LLC	Wholesaler	Standard



**Vote:**

**To approve 16 conditional license applications**



# **Consideration of Adult-use Conditional-to-Annual Conversion Applications**



# Conditional-to-Annual license conversion applications

- 7 conditional-to-annual conversion licenses
  - 2 cultivators
  - 2 manufacturer
  - 2 retailers
  - 1 delivery



# Adult-Use: Consideration of conditional-to-annual license conversion applications

## Recommendation:

No.	Application ID	Applicant Business Name	Conditional Application ID	License Class	Business Category
1	10227	Garden River Inc	4364	Cultivator	Standard
2	5154	MB1 Industries LLC	1155	Cultivator	Standard
3	12222	Weedies	8798	Delivery	Standard
4	11126	Garden River Inc	5517	Manufacturer	Standard
5	3599	Notum New Jersey Inc	1279	Manufacturer	Standard
6	6912	Muncheez n Stuff LLC	1897	Retailer	Microbusiness
7	10111	GreenStop Wellness LLC	1873	Retailer	Standard



**Vote:**

**To approve 7 conditional-to-annual  
license conversion applications**



# Conditional-to-Annual license conversion applications

- 1 conditional-to-annual conversion licenses
  - 1 manufacturer



# Adult-Use: Consideration of conditional-to-annual license conversion applications

## Recommendation:

No.	Application ID	Applicant Business Name	Conditional Application ID	License Class	Business Category
1	10905	Triple G Farms OZ LLC	1944	Manufacturer	Standard





# **Vote:**

**To approve 1 conditional-to-annual  
license conversion application**



# **Consideration of Adult-use Annual Applications**



# Annual license applications

- **7 annual licenses**
  - **1 cultivator**
  - **1 distributor**
  - **1 manufacturer**
  - **2 retailers**
  - **1 testing lab**
  - **1 wholesaler**



# Adult-Use: Consideration of annual license applications

## Recommendation:

No.	Application ID	Applicant Business Name	License Class	Business Category
1	9766	Indigo Dispensary LLC	Cultivator	Standard
2	8852	Emunio Logistics Inc	Distributor	Standard
3	4524	Altoz Corporation	Manufacturer	Standard
4	11735	High Life Cannabis Dispensary	Retailer	Standard
5	7576	Zen Leaf Mount Holly, LLC	Retailer	Standard
6	1728	Sunrise Clinical Lab LLC	Testing	Standard
7	8851	Emunio Logistics Inc	Wholesaler	Standard



**Vote:**  
**To approve 7 annual  
license applications**



# **Consideration of Expanded ATC Application**



# Expanded ATC Certifications

- **Acreage CCF New Jersey**, Class 5 Retailer,  
35 Crescent Boulevard, Collingswood
- **Aunt Mary's Dispensary LLC**, Class 1 Cultivator,  
7 Veronica Avenue, Franklin Township



**Vote:**

**To approve Acreage CCF New  
Jersey expansion certification**





**Vote:**  
**To approve**  
**Aunt Mary's Dispensary**  
**expansion certification**



# **Consideration of Adult-Use Annual Renewal Applications**



# Annual license renewals

- HoneyGrove South Corp (1)



First year of  
operations



# Annual license renewals

- Voltaire NJ Inc. (1)
- Royal M (1)
- Hashery LLC (1)
- High Street Dispensary (1)
- Mass Grown (1)
- Anja Life (1)

Adult-Use  
Licenses



**Vote:**

**To approve 7 annual license  
renewal applications**



# **Cases, Claims and Petitions**



# ATC Identification Cards

## Recommendation on Rehabilitation:

- ***Reinstatement of employee identification cards***
- Regarding 2 ATC employees and 1 AU employee
- Received notice that criminal history check revealed disqualifying conviction
- Employee was given opportunity to challenge the accuracy of their criminal history results and/or request a determination of rehabilitation



**Vote:**

**To approve rehabilitation  
for 2 ATC employee ID cards**





**Vote:**

**To approve rehabilitation  
for 1 AU CBID card**



# **Consideration of Notice of Enforcement Actions**



# Enforcement Actions

- **Green Medicine NJ LLC (NOV-143-24)**
  - Failure to adhere to the requirements imposed by the regulations and its own Standard Operating Procedures for processing cannabis free of foreign matter



**Vote:**

**To approve enforcement  
action on NOV-143-24**



# Public comment

1. Speakers signed up in advance.
2. 3 minutes per speaker.
3. Please be respectful, concise and on-topic to issues the Commission has the power to address and/or should be aware of.
4. Do not use this time to market or advertise private businesses.
5. May also submit comments in writing at [NJ.gov/cannabis/meetings](https://NJ.gov/cannabis/meetings)



# Adjournment